

## INTERIM CONSOLIDATED RESULTS

FOR THE 6 MONTHS ENDED 30 JUNE 2023

# PRESENTED BY

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Danie PretoriusCEOKoos JordaanDirectorRoelof SwanepoelCOOAndré van DeventerCFO

## AGENDA



**BUSINESS OVERVIEW** 



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**Q&A AND CLOSING** 

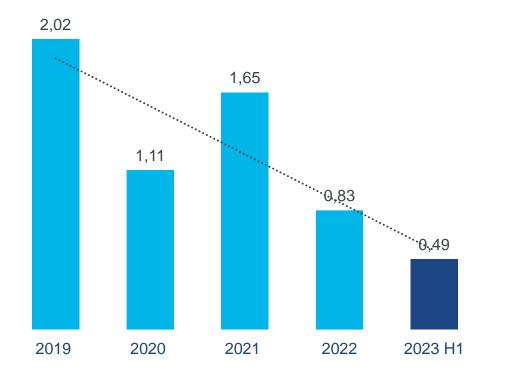


# **BUSINESS OVERVIEW**

DANIE PRETORIUS, CEO

#### **SAFETY**

LTIFR





Robotic rod handling

LTIFR – Lost Time Injury Frequency Rate | per 1 million hours





Revenue in USD up **12.1%** from 96.5 million to **108.2 million** 



EBITDA % of 26.3% at USD28.5 million

### **KEY HIGHLIGHTS**

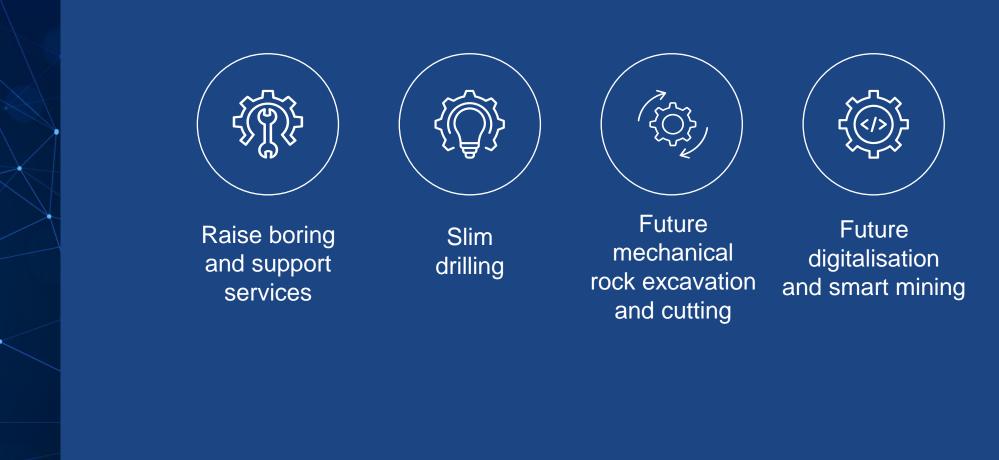


Committed order book of
USD276.3m



**Technology** advancement

#### **FUTURE INVESTMENT**



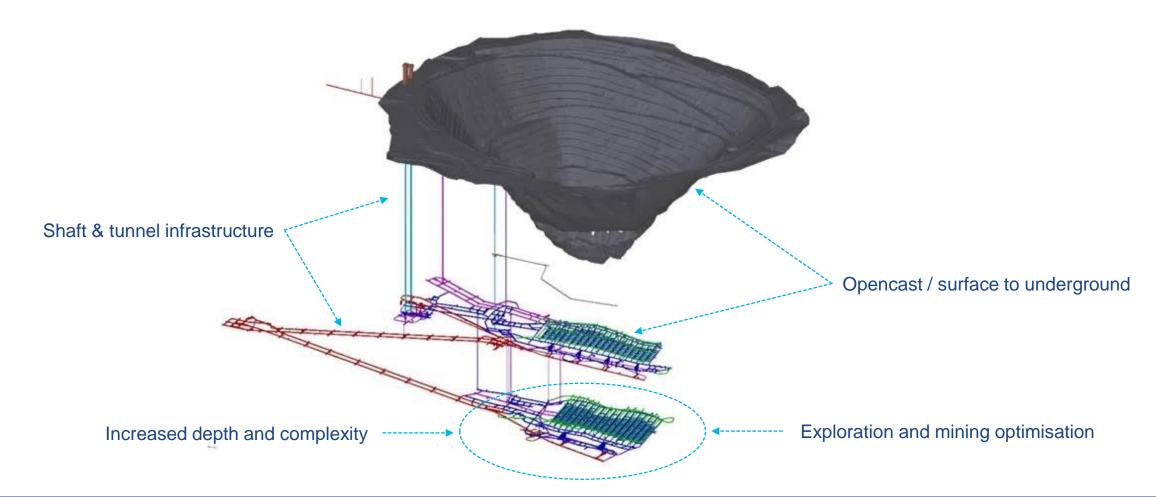


## TECHNOLOGY OVERVIEW

KOOS JORDAAN, DIRECTOR

### **UNLOCKING VALUE**

Increased remote & environmentally sensitive operations



#### **TECHNOLOGY INVESTMENT**

Business divisions / segments	Affiliated entities	Technology projects	Types of technologies	Maturity / contribution
			1	i
Raise boring	Incl. Future acquisitions	Additional RD8 and RD7 rigs	Automation, remote operation, digitisation	2x RD7s 2023, 1x RD8 2024
		First LP100 slot borer		1x unit YE 2023
Exploration / slim hole drilling	Incl. Hallcore	UG robotic core rig	Robotics, water reuse / cleaning, electrification	1 x unit H1 2024
		Surface robotic core rig		1 x unit H1 2024
New technology	Shaft sinking	SBS 4300 manufacturing / testing	Continuous rock excavation, virtual reality, remote operation	50m test sink H1 2024
		Studies and larger scope work		
	Tunnelling	TP MTB re-build (Gen 1 Mark 4)	Continuous rock excavation	H1 2024
		New Gen 2 MTB		2025
		Continuous hard rock miner		Ongoing learning / development
		Cut & break development		Ongoing experimentation & developme
	None explosive mining	Reef boring	Continuous rock excavation, virtual reality, remote operation	H2 2024 System surface commissionir
Digitisation	Incl. A&R and AVA	Scraper winch proximity detection	Digitisation, AI and virtual reality	YE 2023 first system operational
		Missing person locator		YE 2023 first system operational
	Local / regional operational entities e.g., Mexico, Canada etc.		·	·

INTERIM CONSOLIDATED RESULTS FOR THE 6 MONTHS ENDED 30 JUNE 2023

#### ROBOTICS



#### **COLLISION AVOIDANCE**





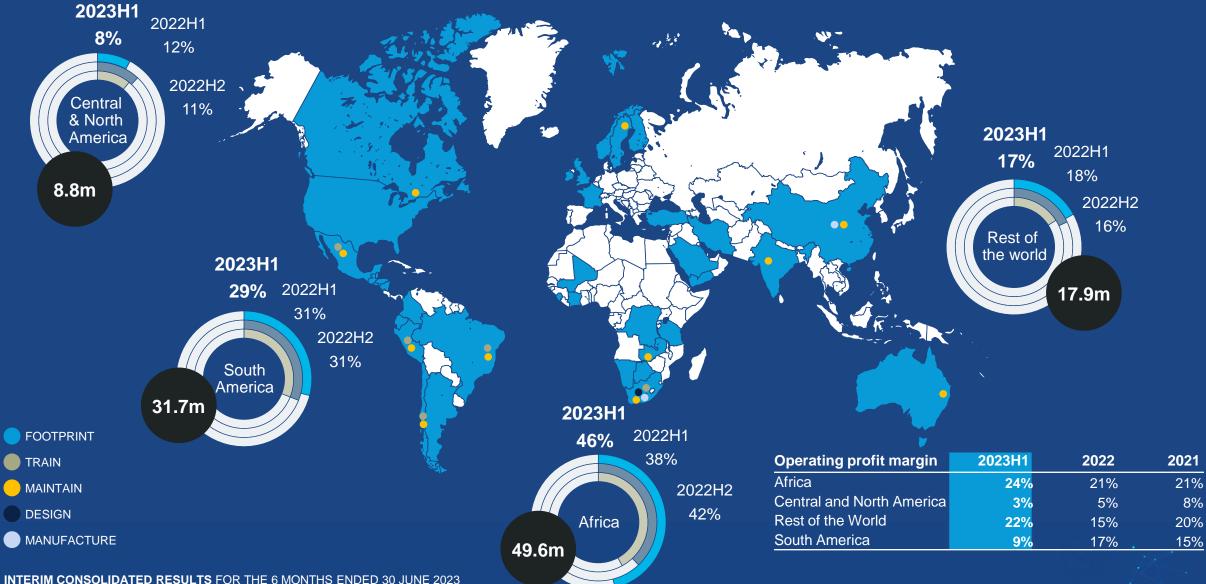
# **OPERATIONAL OVERVIEW**

ROELOF SWANEPOEL, COO

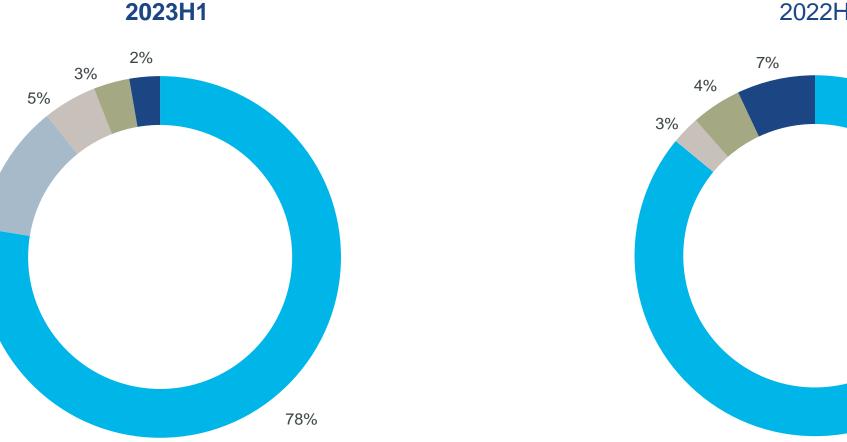
### **OUR PEOPLE**



#### **GEOGRAPHIC REVENUE DIVERSIFICATION**



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Raise boring & support services

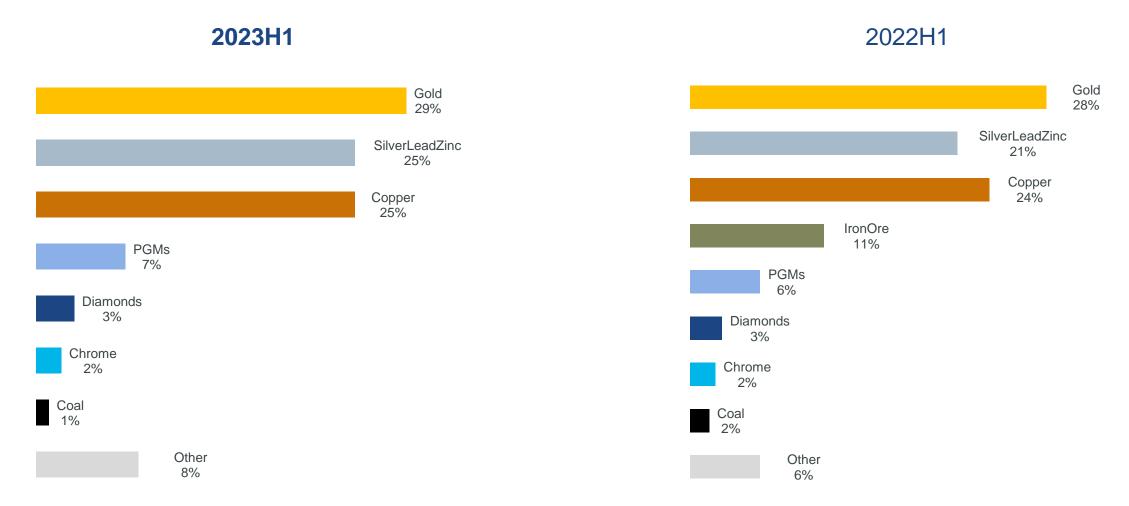
**REVENUE BY SEGMENT** 

12%

2022H1

86%

### **COMMODITY REVENUE DIVERSIFICATION**



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INTERIM CONSOLIDATED RESULTS FOR THE 6 MONTHS ENDED 30 JUNE 2023

### **ARPOR SUMMARY PER ANNUM**

	2023H1	2022	2021	2020
Total Raise bore rigs	140	140	150	145
Utilisation %	72%	77%	70%	60%
Fleet Mix ARPOR (USD)	135 934	133 193	120 111	105 715
> Large Raise bore rigs	87	87	90	86
Utilisation %	82%	89%	82%	69%
ARPOR (USD)	156 114	154 509	136 586	119 191
< Large Raise bore rigs	53	53	60	59
Utilisation %	58%	55%	50%	45%
ARPOR (USD)	83 226	84 674	81 150	75 657
Total Slim rigs*	61	61	58	58
Utilisation %	84%	82%	55%	48%
ARPOR (USD)	42 689	49 645	31 493	30 237

### **ORDERBOOK MOVEMENT**

USDm



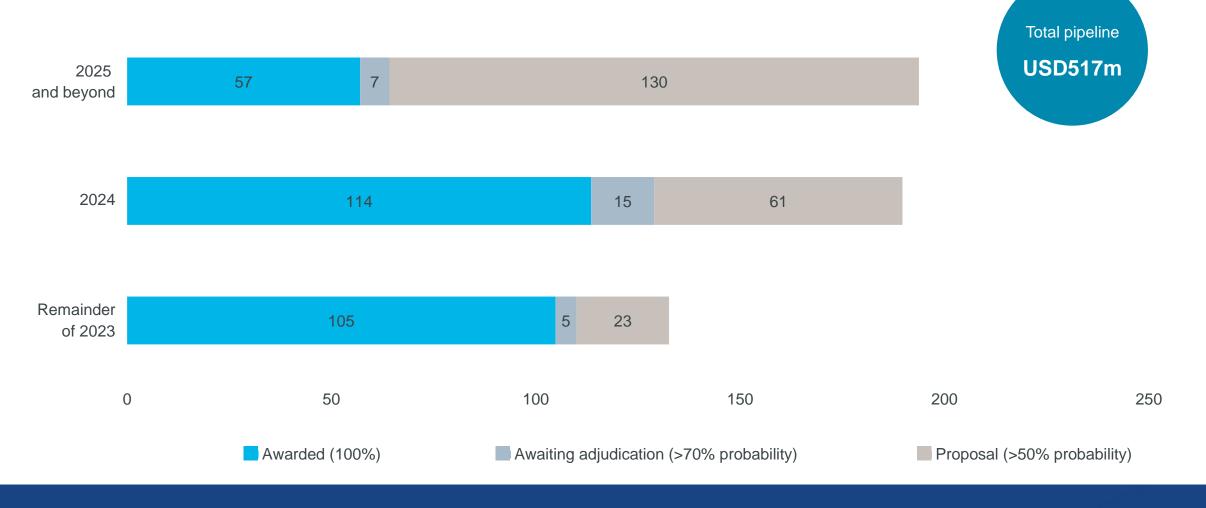
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#### AWARDED ORDERS BY COMMODITY

							SilverLeadZinc 32%
						Gold 28%	
			Copper 14%				
		PGMs 9%					
	١	Nickel 7%					
	Civils / Infrastruct	ture 3%					
	Coal 2%						
	Tin 2%						
Dia	amond 1%						
	Other 2%						
0%	5%	10%	15%	20%	25%	30%	35%



USDm





# FINANCIAL OVERVIEW

ANDRÉ VAN DEVENTER, CFO

### **HIGHLIGHTS FOR THE PERIOD 2023H1**

Revenue in USD up 12.1% from 96.5 million to **108.2 million**  Profit in USD increased 5.9% from 13.5 million to **14.3 million**  Headline earnings per share in ZAR up 25,0% from 135,6 cents to **169,5 cents** 

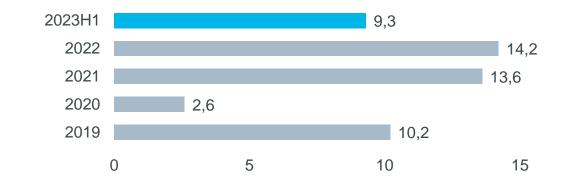
Headline earnings per share in USD up 5.7% from 8.8 cents to **9.3 cents**  EBITDA of USD28.5 million

Return on capital employed (EBIT) of **16.3%** 

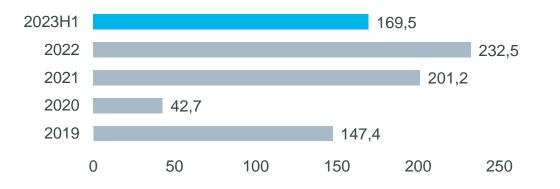


### **HEADLINE EARNINGS PER SHARE**

HEPS (USDc)



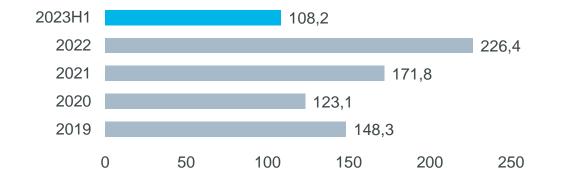
#### HEPS (ZARc)



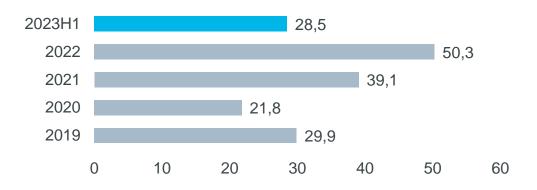


### EBITDA MARGIN

REVENUE (USDm)



EBITDA (USDm)



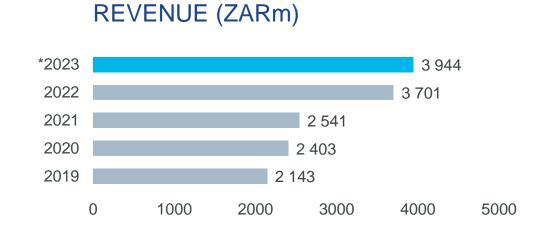


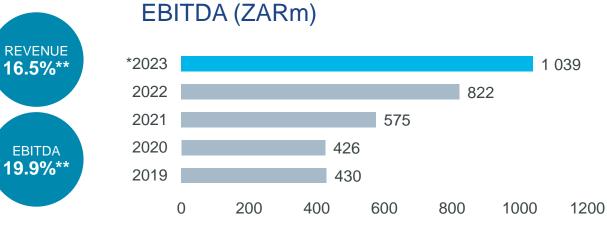
EBITDA

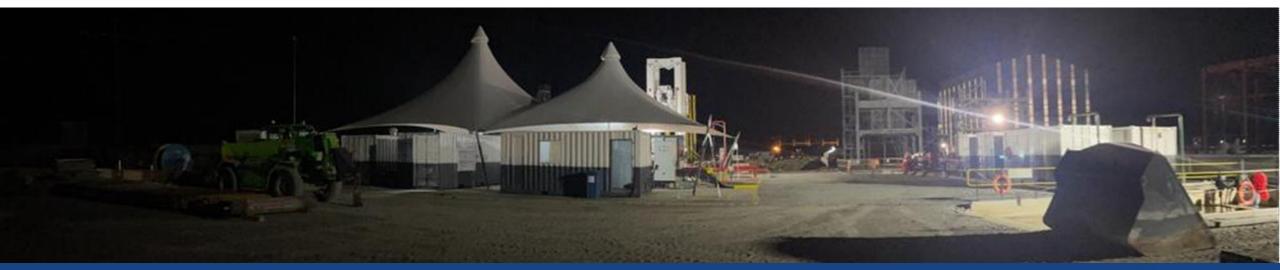
26.3%

(2022H1: 23.9%)

### **COMPOUNDED ANNUAL GROWTH RATE**







\* Annualised | \*\* 2018 as a base

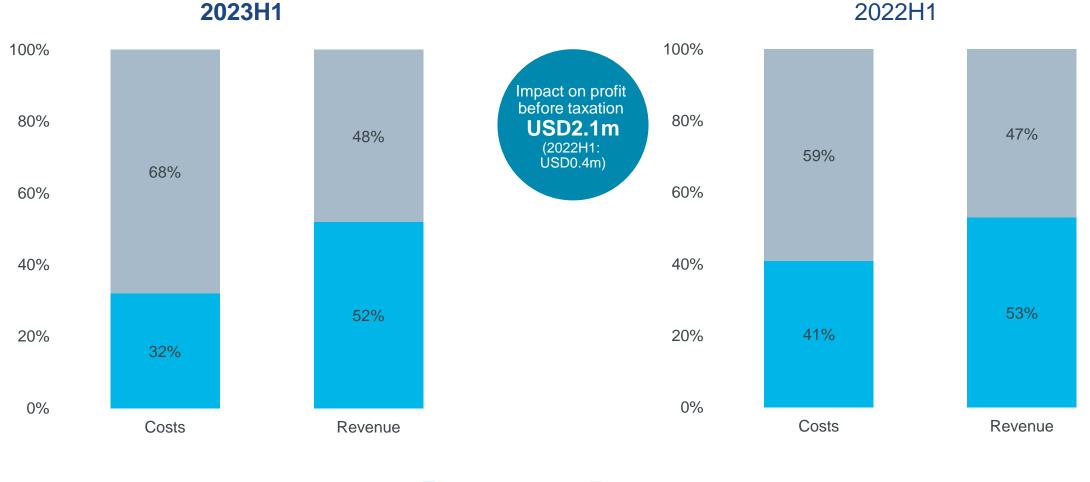
### **STATEMENT OF FINANCIAL POSITION**

	Jun 2023 USDm	Dec 2022 USDm	Comment
Assets			
Non-current assets	181.8	182.9	Investment in new machines currently in AUC
Current assets	156.6	161.6	Current ratio of 2.02
Total assets	338.4	344.5	Working capital days negative
Equity and liabilities			-
Equity	173.9	170.5	
Non-controlling interest	19.0	18.7	
Total equity	192.9	189.2	USD3.7m dividends paid to shareholders
Liabilities			-
Non-current liabilities	67.9	72.6	Gearing ratio marginally down, well within tolerance
Current liabilities	77.6	82.7	
Total liabilities	145.5	155.3	
Total equity and liabilities	338.4	344.5	-

### **STATEMENT OF COMPREHENSIVE INCOME**

	Jun 2023 USDm	Jun 2022 USDm	Dec 2022 USDm	Comment
Revenue	108.2	96.5	226.4	Better ARPOR, stable utilisation and A&R
Cost of sales	(75.3)	(67.2)	(161.5)	
Gross profit	32.9	29.3	64.9	Stable gross profit margin
Other operating income	3.0	1.0	2.1	-
Other operating expenses	(14.6)	(13.0)	(32.1)	Consistent operating expense ratio
Operating profit	21.2	17.3	35.1	
Investment income	0.1	0.0	0.9	-
Finance costs	(1.9)	(0.9)	(4.5)	Interest rate increased on facilities
Share of profit/(loss) from equity accounted investment	0.8	1.1	1.4	
Profit before taxation	20.1	17.5	32.7	
Taxation	(5.6)	(4.1)	(10.4)	-
Profit for the year	14.6	13.5	22.3	-

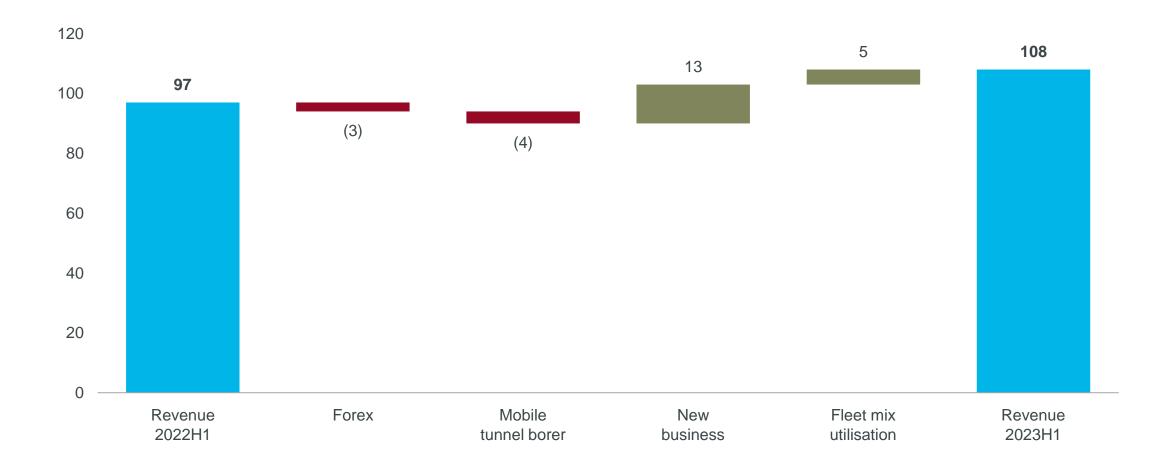
#### **IMPACT OF CURRENCY ON PROFIT BEFORE TAXATION**



Hard currencies

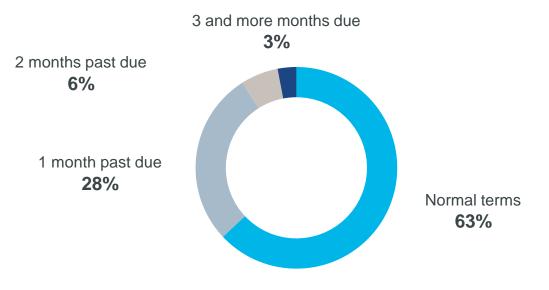
Emerging currencies

#### **REVENUE WATERFALL BREAKDOWN**



#### **WORKING CAPITAL BREAKDOWN**

USDm	Jun 2023 USDm	Dec 2022 USDm	Movement
Inventory	47.9	46.5	1.4
Trade and other receivables	80.5	79.4	1.1
Trade and other payables	56.8	57.3	(0.5)



Trade receivable ageing

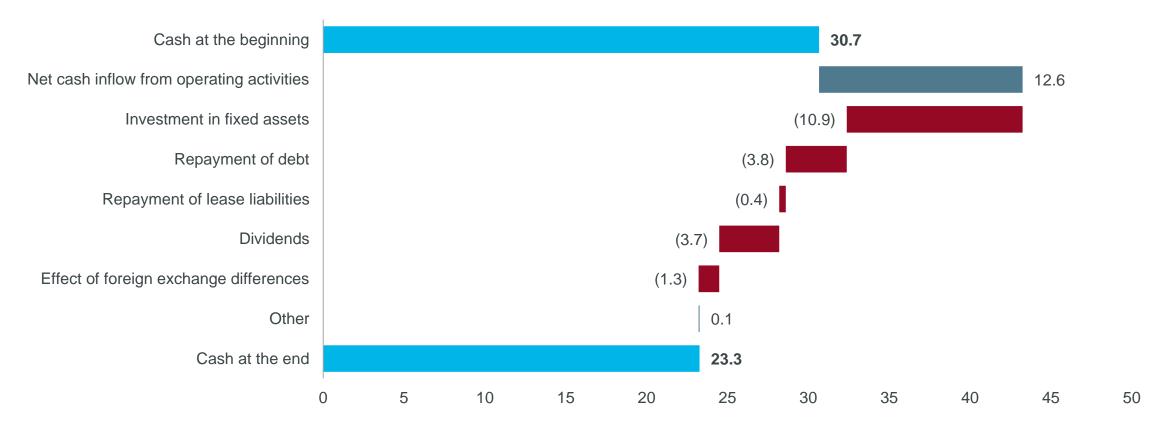
### **BALANCE SHEET RATIOS**

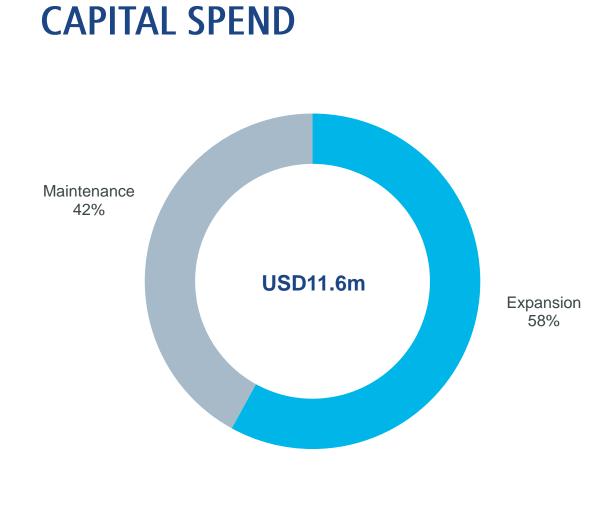
	2023H1	2022	2021
Return on equity (PAT)	15.1%	11.8%	10.7%
Return on capital employed (EBIT)	16.3%	14.2%	13.5%
Return on capital employed (EBITDA)	21.9%	14.2%	16.4%
Working capital ratio (days)	120.5	110.5	103.7
Gearing ratio (net debt/equity)	9.6%	8.2%	5.8%



### **CASHFLOW WATERFALL**

#### USDm









## Q&A AND CLOSING

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### **CORPORATE INFORMATION**

#### MASTER DRILLING GROUP LIMITED

Registration number: 2011/008265/06 Incorporated in the Republic of South Africa JSE share code: MDI ISIN: ZAE000171948 LEI: 37890095B2AFC611E529

#### **REGISTERED AND CORPORATE OFFICE**

4 Bosman Street PO Box 902 Fochville, 2515 South Africa

#### DIRECTORS

#### Executive

Daniël (Danie) Coenraad Pretorius André Jean van Deventer Barend (Koos) Jacobus Jordaan Fred (Eddie) George Dixon Gareth (Gary) Robert Sheppard

#### Non-executive

Hendrik (Hennie) Roux van der Merwe Andries Willem Brink Akhter Alli Deshmukh Hendrik Johannes Faul Mamokete Ramathe Shane Trevor Ferguson Chief executive officer and founder Financial director and chief financial officer Executive director Alternate director Alternate director

Chairman and independent non-executive Independent non-executive Independent non-executive Independent non-executive Independent non-executive Non-executive

#### COMPANY SECRETARY

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PO Box 158, Krugersdorp, 1740
South Africa

#### JSE SPONSOR

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#### **INDEPENDENT AUDITORS**

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#### SHARE TRANSFER SECRETARIES

Computershare Investor Services Proprietary Limited (Registration number: 2004/003647/07) Rosebank Towers, 15 Biermann Avenue, Rosebank, South Africa

#### \* Resides in the USA



# MAKING A DIFFERENCE IN THE MININ